



LEX Language Project

PRICING INFORMATION

LEX Language Project is a 501(c)(3) non-profit organization supported by membership fees and sales of CDs and books. Fees to purchase the language CD sets are used to reimburse production and distribution costs, as well as fund development of additional language materials. Fees are also necessary for operating costs: renting of meeting space, administration of clubs in the U.S., publishing of brochures and newsletters, advertising, insurance, special programs (e.g., workshops and informational seminars) and exchange programs offered to members at or below cost.

There are three main parts of your LEX Language Project membership:

1. Registration Fee

This is a one-time processing fee of \$50 per household.

2. Purchase of a CD Set

Each member household purchases a set of language CDs. There are five options:

***7 Language HGO Mini Set** is \$200 plus tax. “Hippo Goes Overseas” Includes 7 CDs, 1 book. English, French, German, Japanese, Korean, Mandarin and Spanish.

***7 Language MFAW Mini Set** is \$225 plus tax. “Multilingual Friends Around the World” Includes 7 CDs, 7 books.

English, French, Japanese, Korean, Mandarin, Russian and Spanish.

***7 Language Set** is \$500 plus tax. Includes 24 CDs, 11 books and one pamphlet.

English, French, German, Japanese, Korean, Mandarin and Spanish.

***11 Language Set** is \$850 plus tax. Includes 37 CDs, 24 books and one pamphlet.

English, French, German, Italian, Japanese, Korean, Malay, Mandarin, Russian, Spanish and Thai.

***19 Language Set** is \$1350 plus tax. Includes 56 CDs, 38 books and one pamphlet.

Arabic, Cantonese, English, French, German, Hindi, Indonesian, Italian, Japanese, Korean, Malay, Mandarin, Portuguese, Russian, Spanish, Swedish, Taiwanese, Thai and Turkish.

*CD sets can be paid for in one, three or six installments (the total cost of the six-installment plan is slightly higher than if purchased in one or three months). **All** sets are designed to be listened to for many years.

3. Monthly Membership Fee

Each individual or household pays a monthly membership fee. The amount due each month depends on the number of family members who join. Children three and older are considered members.

Student	\$40	Household/3 people	\$91
Individual	\$50	Household/4 people	\$98
Household/2 people	\$84	Household/5 people	\$105

★ The Paros Scholarship Fund provides financial support to individuals and families who would not otherwise be able to join Lex Language Project. The scholarship gives assistance with Lex Language Project membership and audio materials, and covers 60% of the registration fee, monthly membership fee (dependent on family size), and CD set. The CD set may be paid for in 12 monthly installments with no interest or penalty for the extra installments.

Availability of the Paros Scholarship is based on availability of funds and approval of the Selection Committee. We also offer a Work Fellowship for those not financially eligible for the scholarship.

Trial Membership

If you are not ready to sign up for full membership just yet, we welcome you to join as a trial member for up to three months. The registration fee is deferred until the time you decide to become a full member. You buy three CDs (one of each of the SA!DA!, *Kabajin*, and *Hippo Goes Overseas* CDs) for \$85 plus tax, and pay the regular monthly membership fee as above. By the end of the three-month trial period, if you decide to join as a regular member you would pay the standard \$50 registration fee and pay for the remainder of your set. *Should you choose the trial membership, the total cost of your CD set will be slightly higher.*

CD Purchase to go from Trial to Regular Membership

Remaining 7 Language HGO Mini Set: \$150 plus tax

Remaining 7 Language MFAW Mini Set: \$175 plus tax

Remaining 7 Language set: \$450 plus tax

Remaining 11 Language set: \$800 plus tax

Remaining 18 Language set: \$1270 plus tax

Distance Membership

If you live at a distance that prevents you from attending regular weekly meetings, you can apply for a **distance membership**. As a distance member you may attend LEX once a month, and come to special events such as parties. With this membership, you will be charged \$20/month per household.

Frozen Membership

You have the option of temporarily *freezing* your membership if you will not be able to attend club meetings for an entire month. As a frozen member you may attend LEX once a month, and come to special events such as parties. You will be charged only \$20/month per household.

How Does LEX Language Project Compare to Other Program Prices?

LEX Language Project offers a very unique learning environment. Most standard language courses teach one language at a time. Classes in the Boston area at places such as *HablEspaña* and *Boston Language Institute* run from \$355-\$455 per person for 24-25 hours of instruction -- to learn one language. At LEX, each member has access to 7-30 hours/month of language activities. Whole families can enjoy the activities together, and enjoy many languages simultaneously.

Most programs and classes are only a semester or certain number of weeks. In LEX, clubs run year-round, and because members are free to attend as often as they like (e.g. up to 4 times per week in the Boston area) they never "miss a class." LEX members purchase their own language CDs, so they don't need to make trips to the school's "language lab." LEX members can listen to any language they choose in the comfort of their own home, whenever it is convenient. The CD sets are large and can be used for years, whereas other language programs offer course materials that only last for a class term or a certain number of lessons. In terms of longevity, LEX materials are actually more economical than most.

Natural Environment

LEX clubs bring together people of all ages – just like a natural learning environment. This is in contrast to programs that only include adults, or only children of a certain age. At LEX, everyone is an equal in terms of learning languages. It is an activity everyone can enjoy together.